Contracting Training



November 2012

Outline

- References
- What is an Unauthorized Commitment?
- Ratification
- Recent II MEF's UCs
- SF182 for Commercial Training
- Preventing UCs

References

- Federal Acquisition Regulations (FAR)
 1.602-3
- Marine Corps Acquisition Procedures Supplement (MAPS) 1.602-3
- HQMC (LB) UC Video (only six minutes!)
 - https://contractapps.hqi.usmc.mil/uc_fla sh/uc_flash.htm

Contracting or Supply

- Contracting personnel purchase items or services <u>not available</u> through Supply:
 - Portable toilets
 - High-speed/low-drag gear not in the sys
 - Cell phones & blackberries
 - Commercial training
- Supply personnel acquire items through:
 - ATLASS requisition (NSN)
 - Servemart (Impact card)
 - Government Commercial Purchase Card/DOD E-mall (\$2,500 limit per purchase)
 - MIPR (occasional; must have Comptroller signature)

Unauthorized Commitment

 An agreement that is <u>not binding</u> solely because the Government representative who made it <u>lacked the</u> <u>authority</u> to enter into that agreement on behalf of the Government. Ref: FAR 1.602-3(a)

- Authority required?
 - A warrant
 - GCPC holder
 - Ordering Officer Appointmer
 SF1402 Cert of Appointment



Violation of Law--Liabilities

- Purchasing prohibited items or services or exceeding spending or funding threshold
 - Can be held <u>personally liable</u> for the amount purchased
 - Suspension from duty without pay, other administrative sanctions, demotion or termination of employment
 - A fine of up to \$5,000, imprisonment for up to 2 years (31 U.S.C. §§ 1350,1519)

Typical UC Examples

- Contracting Officer's Representative tells vendor Govt will exercise an option before period of performance ends; contract ends, no option exercised, and services continue
- A Marine, without procurement authority, orders supplies or services before a contract is awarded; receives goods and takes them on deployment
- Purchase card holder exceeds their Government Commercial Purchase Card spending limit
- Gen's Aide needs coins for his boss and tells a reliable vendor, one that his predecessor used, to send 300 coins to HQ ASAP

What to do?

If an unauthorized commitment is suspected:

- Ask questions and understand the <u>facts</u>
- Determine if goods or services have been received by the Government
- STOP performance or delivery
- Verify UC with the Contracting Office
- After it's determined an UC... begin ratification process

Ratification



- Ratification is the act of <u>approving</u> an unauthorized commitment, by an official who has the authority to do so, for the purpose of <u>paying</u> for supplies or services <u>provided to the</u> <u>government</u> as a result of an unauthorized commitment. FAR 1.602-3(a)
- Timely process to complete
 - Shortest: 4 months
 - Longest: 5.8 Years

Ratification Process



- Starts with a statement of facts by the person who made the UC
 - Includes supporting docs, if applicable
- All ratifications requires Commanding Officer's endorsement (any \$ amount)
 - The CO is defined as the first <u>General Officer</u> in the chain-of-command above the individual who made it

• Endorsents may not be 'by arection"

Ratification Requirements

The following conditions must be met:

- Supplies/services have been provided and accepted
- Government has obtained or will obtain a benefit from the unauthorized commitment
- Ratifying official has the authority to enter into a contractual commitment
- Resulting contract would otherwise have been proper if made by appropriate contracting officer

Ratification Requirements

(Continued)

- Price must be fair and reasonable
- Chief of the Contracting Office (CCO) submits package to Eastern Area Counsel Office (EACO) for an opinion
- CCO recommends payment
- Funds are available and were available
- Ratification is in accordance with any other limitations prescribed under HQMC procedures

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Ratification Authority



Ratification Threshold Ratification Official

UC > \$100,000 HQMC, DC, I&L

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UC > $25,000 \le $100,000 (Contracts)
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HQMC, ADC, I&L

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UC ≤ $25,000 Chief of the Contracting
Office (CCO)
Contingency Contracting Officers (CKOs)
(during a Deployment Phase of an Op)
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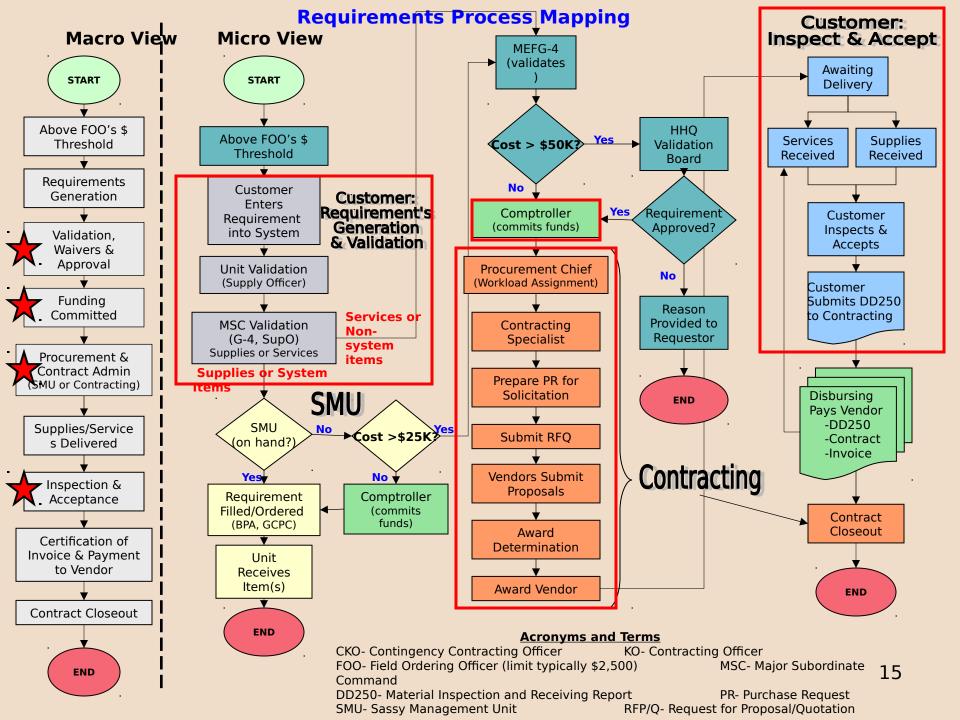
Elements of an Open Purchase

- Validated requirement
 - Command endorsement: CO/XO, SupO, S-3/4, etc.
- Funding availability
 - Comptroller endorsement required
- Contract vehicle
 - Purchase Order (DD1449)
 - Field Ordering Officer (SF44)
 - Government
 - Govt Commercial Purchase Card (GCPC)
- Customer Inspect & Accept
 - ~ A Sequential Process ~

Completed by

someone authorized

to commit the



Approximate Timeline to Award a Contract

<u>Dollar Value</u> <u>to Award</u>	_ <u>Acquisition</u>	<u>Work Days</u>
<\$2,500	GCPC	1-3
<\$25,000	SAP	30
\$25,001-\$100,00 60	30 -	
\$25,001-\$100,00	00 Services	60
<\$10M	GSA Schedule Orders	60 -75
>\$10M	GSA Schedule Orders	90 -120
\$100K - \$5M	Seaport-e	60

Accurately forecasting open purchase requirements as soon as possible is the best insurance for getting your services or supplies on time.

Unauthorized Commitments

	Unauthorized Commitments	<i>i</i>						
	Description	Occurred	Ratified	Days until Appv	Amount	Vendor	MSC	Unit
1	Software Tech Spt & Maint	Oct-02	Aug-08	2,100	\$17,500.00	The Zoldak Group, Inc	MCB Camp Lejeune	Installation Securi
2	Custom Crash Gate Repair	Jul-04	Feb-08	1,290	\$14,936.51	Logical Decision, Inc	MCAS New River	
3	Dog Tag Machine	May-05	Feb-08	990	\$3,740.00	CIM USA International	II MHG	2d Rad Bn
4	5.56mm NATO Suppressors	Aug-05	Jan-08	870	\$14,209.88	GEMTECH	2d Mar Div	6th Marines
5	Window Blinds	Dec-05	Dec-06	360	\$7,800.31	D's Interior Design	II MHG	8th Comm Bn
6	Wooden Pallets	May-06	Sep-06	120	\$7,035.84	Cape Fear Pallet Company	2d MLG	2d Supply Bn
7	Medical Trauma Training	Aug-06	Jun-07	300	\$330,400.00	Deployment Medicine Internation	2d Mar Div	H&S Bn
8	Scraper Tire	Sep-06	Jan-08	480	\$3,046.25	Buffalo Tire & Car Company	2d MLG	2d Maint Bn
9	Copier Machine Service	Oct-06	Nov-08	750	\$5,009.24	Xerox	MCB Camp Lejeune	MAGTF Integrated
10	Church Organ repair	Dec-06	Jun-07	180	\$3,500.00	R. A. Daffer, Inc	MCAS New River	Command Chapel
11	Unit Coins	Mar-07	Jun-08	450	\$3,532.92	Sparta Pewter	2d Mar Div	2/6
12	NTV Repairs	Mar-07	Oct-07	210	\$5,980.01	National Dodge, Inc	2d Mar Div	8th Marines
18	Contracted Food from ARMY MWR	Apr-07			\$6,919.00	Army MVR	CBRIF	
19	SF 182 Motorcycle Safety Course	Aug-07			\$78,000.00	Keith Code	MEF SAFETY	
20	SF 182 Motorcycle Safety Course	May-08			\$306,000.00	Keith Code	MEF SAFETY	
23	SF 182 TT training	Jun-08			\$216,000.00	Deployment Medicine Internation	II MHG	
21	SF 182 Bilat Negotiation Training TT	Aug-08			\$73,200.00		II MHG	
22	Intel BN HUM/IT	Dec-08			\$6,531.16	Dick Sporting Goods	II MHG	
13	GPS Tracking Service				\$22,982.40	Networkcar		
14	Equipment Repair				\$4,977.00	Digital Receiver Tech.		
15	Equipment Repair				\$6,513.75	Vocality International		
	Installation of Alarm System				\$5,590.00	Coastal Security		
17	UPS Repair			1		Power Systems	·	
				Total	\$1,154,640.14			

Unauthorized Commitment Examples for Review

 5.56mm Suppressors for a Deploying Unit

The Broken Church Organ

Dog Tag Machine

- Using SF182 for Commercial Training
 - Combat Trauma Training

5.56mm Suppressors for Deploying Unit

Scenario:

- Regiment required 24 suppressors
- Unit deploying within a week
- Funding is available
- SSgt (a weapons instructor) initially contacted HHQ supply for support



- "Motivated" SSgt faxed letter to vendor placing the order
 - The letter stated, "... if a PO from HHQ supply was received, disregard this order."
- Unit received 24 suppressors within four days of SSgt's fax

Question:

What went wrong?

5.56mm Suppressors for Deploying Unit

Time to resolve UC: 2.4 years

Lesson to Learn:

- Work within the established proce
- Seek assistance from contracting for alternative COAs as well



Another COA:

• Buy 5 suppressors via GCPC (under \$2,500) to satisfy an initial reqt and place an order via contracting for the remaining 19

The Broken Church Organ

Scenario:

- Chaplain needed a working org for church services—a valid reqt
- Funding was available
- Chaplain proceeded with the or perceived vendor to have it repai
- Vendor repaired organ, submitt invoice

Question:

What went wrong?

Time to resolve: 6 months



Dog Tag Machine

Scenario:

- A dog tag machine was needed ISO deploying Marines
- SupO registered w/ GSA; established acct
- SupO assumed he could make a buy using a DD 1149 (Requisition and Invoicing/Shipping Doc) exceeding \$2,500 by

providing a valid obligation into SABRS of \$3,740, the cost of the machine

 Assumption based on the fact he was doing business w/ a GSA appv vendor

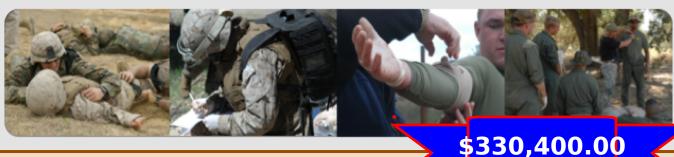
Question:

What went wrong?

Time to resolve: 2.75 years

SF182: Commercial Training





Scenario: Combat Trauma Training

- Div Surgeon's Office coordinated operational medical trauma training via PR Builder and with vendor
- Vendor inferred coordination to mean a contract was in place
- Previous commercial training via *DD1556, DD1034 (supplemental vendor payment doc), and a class roster—all docs faxed to DFAS and paid
- Training was authorized and cookdipated with the Poils

SF182: Commercial Training





Scenario (Cont):

 Glitch in the interface b/w PR Builder & SABRS—no requirement was received and no contract existed

Question:

- Without getting into the weeds re: SF182... What went wrong?
- Now, regarding the SF182...

SF182: Commercial off the Shelf (COTS) Training

- Why discuss SF182s?
 - Five UCs total to \$1M+; 87%!

Requirements for Use:

- Training must be commercial, such that:
 - Anyone can take the training
 - Not specifically designed for the military
 - Regularly scheduled
 - Priced the same for everyone
 - Training must not be available from any Local, State, Military or federal organization
- Total cost of the training cannot exceed \$25,000
 - If cost >\$25,000, then submit reqt via PR Builder to contracting
- Prior approval from <u>Credit Card Section</u> is required

Process Flow for SF182

- Get commercial training cost estimate
- Validate training requirement; get signatures
- Validate funding; get signatures & LOA
- Fill out a GCPC payment form
- Validate package w/ Credit Card Section at Contracting
- Once appv, secure training dates w/ vendor
- Maintain roster of attendees
- Submit payment via GCPC

AUTHORIZATION, AGREEMENT			A. Agency, code agency subelement and submitting office number			Request Status (Mark (X) one) Resubmission Initial				
AND CERTIFICATION OF TRAINING							Correction Cancellation			
Section A - TRAINEE INFORMATION Please read instructions on page 6 before completing this form										
						2 Social Security Number/Federal Employee Number 3. Date of Birth (1999-mm-dd)				
4. Home Address (Number, Street	City State ZIP	Code (Ord	(lanc		5. Home Telephone (Oxional) 6. PoelSon Level (Mark (O) one)				(Cone)	
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				i i		c. Supervisory d		d. Executive		
7. Organization Mailing Address (Branch-Division/Office/Bureau/Agencyl) 8				8. OfficeTelephor	1 (WhaTaischass					
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10. Position Title		Ht. Donner	pplicant need	enecial	Wasse steams describe haloss					
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12. Type of Appointment	12. Type of Appointment 13. <u>Education Level</u> (slick link to view codes or go to page 7)			14. Pay Plan	15. Series		16. Grad	•	17. Step	
		S	ection B	- TRAIN	ING COUR	SE DATA				
1s. Name and Mailing Address of Training Vendor (No., Street, City, State, ZIP Code) 1b. Location of Training Site (Fearms, mark box)										
				1c. Vendor Telephone Number			1d. Vendor Ernall Address			
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2s. Course Title	ts. Course Title 2b. Course Number Code 3. Training Sta				art Date (Enter Date as yygy-mon-sk) 4. Training End Date (Enter Date			(Enter Date as yygy-mm-dd)		
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a. Tuition and Fees	\$				a. Travel 5					
b. Books & Material Costs	\$				b. Per Diem \$					
3						c TOTAL c				
Total Training Non-Government Contribution Cost G. BILLING INSTRUCTIONS (Furnish invoke to):										
Cardholder: Name Card# last four: 4. Document / Purchasing Order / Requisition Number										
					Appn:					
5. 0 - Digit Station Symbol (Example - 12-34-5678)										
Cardholder signature										
1.5. Office of Personnel Management Poor 1 Standard Form 182										

~NEW~

SF182

BLK 6. Billing Instructions

- -Needs completed prior to submitting package to Credit **Card Section**
- -Card Holders Name
- -Card last four
- -Appropriation Data
- -Card Holder Signature

Preventing Unauthorized Commitments

- Ensure the vendor knows you are <u>not</u> authorized to place orders
 - Add a standard disclaimer in the correspondence when communicating with vendors, such as:

"The originator of this correspondence does not have the authority to obligate the Government. This request is being used to estimate costs and availability for planning purposes only and does not constitute a commitment to purchase goods or services."

- Engage Base Contracting--EARLY
 - II MEF Cell: Ms. Williams, Capt Chase, MGySgt Boyd
 - (910) 451-5182

Preventing Unauthorized Commitments

- Don't fall into "please the boss" mentality
 - Provide the CO facts and procurement options
- Plan ahead..."But I don't have all the info..."
 - Act on 80% of what you know now, especially if time is limited
 - You can rarely determined all of your reqts upfront
- Continue to educate yourself... policies change
- Understand the contracting process

Questions



